

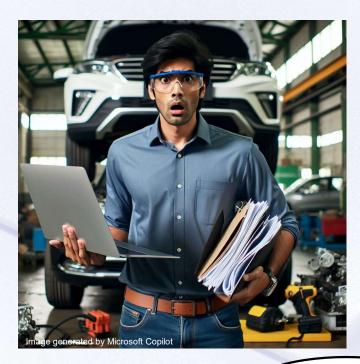
# A TYPICAL DEVELOPER IN AUTOMOTIVE...

We need the release today!

Be compliant to 1000+ norms

Please also integrate these short-term change requests

Use this new technology



What takes so long?

Follow the process

No time for ramp-up, sorry...

Make it cheaper!

You need to work on your soft skills



2

s Insights Conference - March 19, 2025

# TRUST US AND FOLLOW THE PROCESS



Or how to fail with people following the process...



# **HOW TO FAIL**

#### No people involvement

- Do not involve the engineers in process creation
  - No understanding about engineers needs and not considering their situation
- Not invented here syndrome
  - Interpreting process violations as ignorance instead of valuable feedback

#### No added value

- Process, method or tool does not simplify the work
- Just copying content (e.g., ASIL measures tables from ISO26262)
- Standard process content distributed across several sources

#### No or poor training

- Not understandable as process is too abstract
- Poor didactical presentation
  - Only quick presentations instead of training
    - No coaching



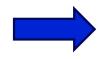
### **HOW TO FAIL II**

### Considering a process not like a product

#### Would you

- buy a product which has never received any testing?
- rely on poorly written product manuals or well-designed videos or someone even explaining it to you?
- use a product or an app, if it does not solve your issues or adds issues?
- trust a product if it was created by people without profound product development experience





So why would you expect anyone to follow a process?



# **HOW TO SUCCEED**

- Let selected colleagues participate in process creation and utilize them later as multipliers/coaches in series projects (of course this will become a capacity issue)
- Process developers should have development experience
- Consider job rotation
- Present the process not as a list of tasks or a simple V-model but according to the need / use case of a developer
- Use Al to optimize process description or also use videos
- Consider process violations as a viable input



### **HOW TO SUCCEED II**

### Example from daily experience with ISO26262

ISO 26262-4:2018(E)

Table 2 - Verification

	Methods	ASIL				
	Methods	A	В	С	D	
1a	Inspection <sup>a</sup>	+	++	++	++	
1b	Walkthrough <sup>a</sup>	++	+	0	0	
2a	Simulation <sup>b</sup>		1+	++	++	
2b	System prototyping and vehicle testsb	+	+	++	++	
3	System architectural design analysesc		see Table 1			

Methods 1a and 1b serve as a check of complete and correct implementation of the requirements.

Screenshot from ISO norm

#### Typical approach

Project teams would need to select methods and give an argumentation for selection

#### Better approach:

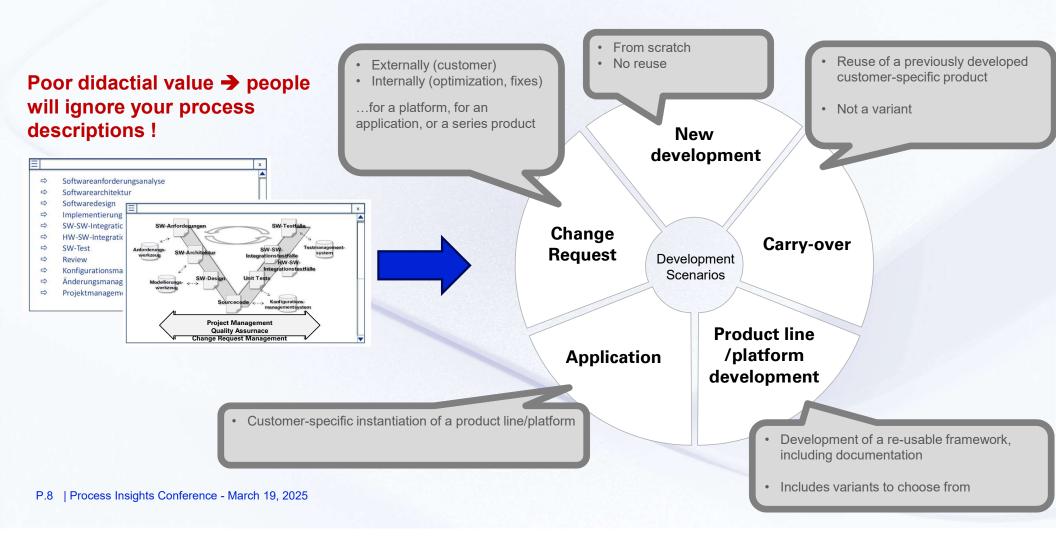
- Standard process already contains the interpreted method definitions (including arguments) which inherently fulfil norms
- Project fulfils norms "without even knowing"



Methods 2a and 2b can be used advantageously as a fault injection test to support the argumentation of completeness and correctness of a system architectural design with respect to faults.

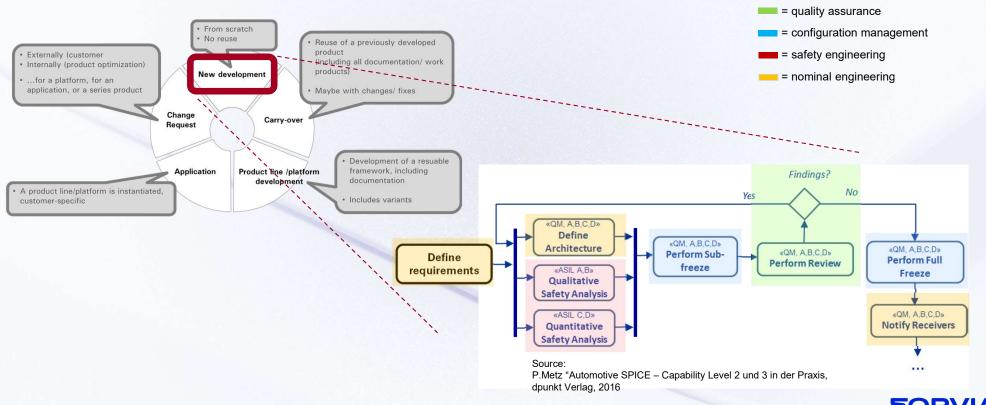
For conducting safety analyses, see ISO 26262-9:2018, Clause 8.

# **HOW TO SUCCEED III**



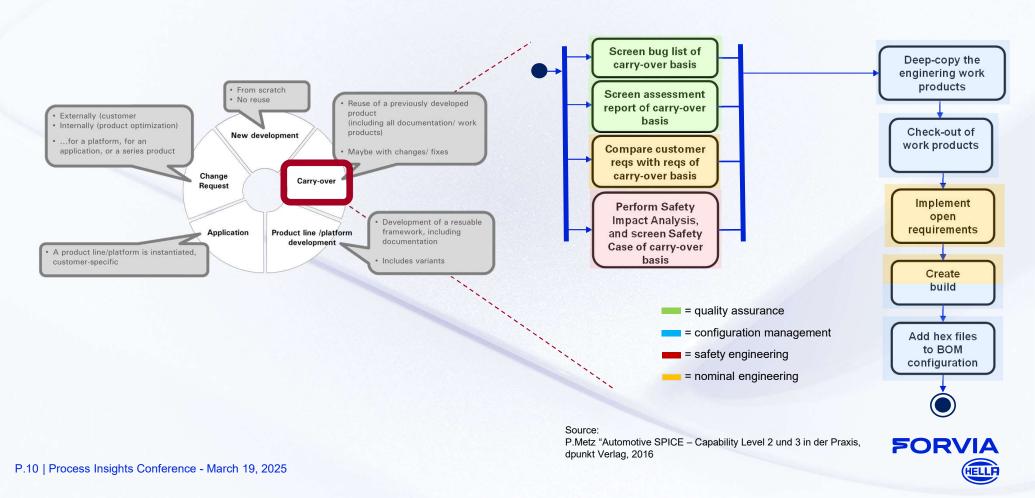
# **EXAMPLE DEVELOPMENT USE CASES**

### New development

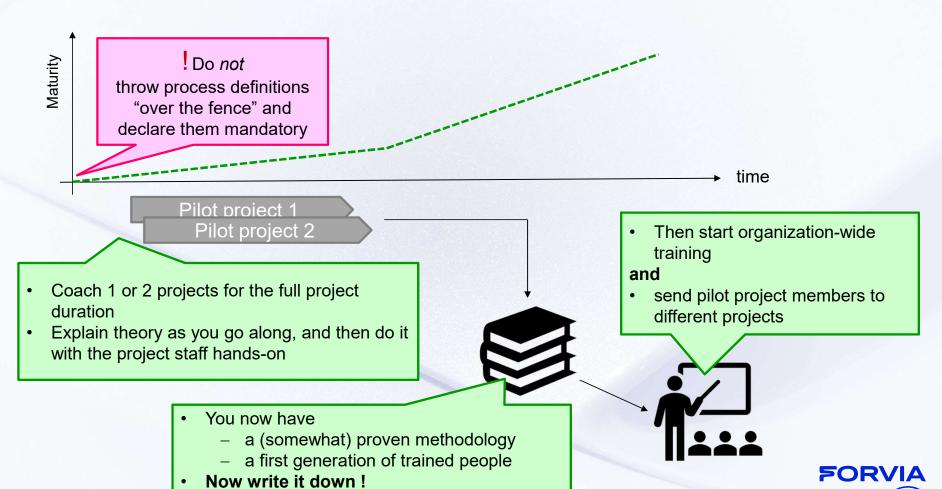


# **EXAMPLE DEVELOPMENT USE CASES**

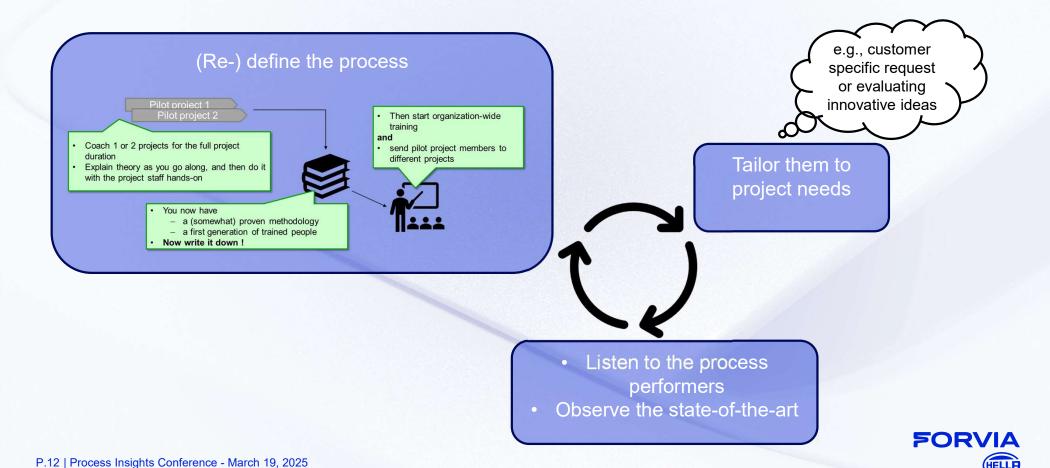
### Carry-over



# **PROCESS ROLLOUT STRATEGY**



# LIVING CULTURE OF CORPORATE LEARNING





**Pros and Cons** 

CEO

Distinct dept.

**Processes** 

# Dotted-Line



Decentralized



#### Con:

Engineering

Limited product knowledge

Quality

#### Pro:

· Process experts also have product/development know-how

#### <u>Pro</u>

· Standardization is easier

#### Con:

- Standardization is difficult
- Possible synergies are not identified

#### Con:

• Enforcement in different (international) locations is not trivial

#### Pro

Local enforcement is easier

#### Con;

• You "own" the process experts

#### Con:

 High project pressure → process experts will be withdrawn from their roles/tasks



INTERNAL & PARTNERS

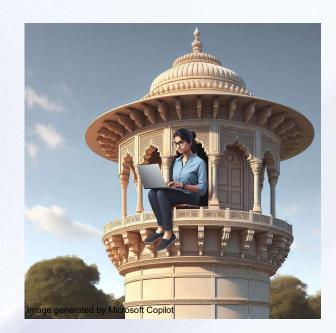
# **JOB ROTATION**

### Why job rotation helps preventing "ivory towers"

- Fosters mutual appreciation between process writers and performers
- Bias is reduced
- Outside-the-box thinking based on new perspectives
- "Having felt the pain" is different from "assuming you know the pain"

### **However:**

- You cannot force people to take new jobs
- · Must be based on enthusiasm





### **SUMMARY**

# To establish a process engineering organization following good practices should be followed:

- Closely and actively involve the affected colleagues
- Consider the process development as a product development (experience, added value, testing, ask customers, ...)
- Meet users where they are; understand their needs (V-model, pain, viewpoints, ...)
- Do not build ivory towers (org setup with pro and con, job rotation, take feedback seriously)





tobias.wartzek@forvia.com pierre.metz@forvia.com

